



Dutch Ministry of Transport



FORTIS BANK

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Giuseppe Bottiglieri di Navigazione Sp.A.



TradeWinds



C O N F E R E N C E

MARE FORUM 2005

Shipping
in a
Responsible Society
- QUO VADIS? -



12 & 13 SEPTEMBER 2005

Cavalieri Hilton Hotel

ROME - ITALY



Eurasia



BUREAU VERITAS



MANAGING RISK

DNV



Lloyd's List

Founded 1734



organization of transport users in Europe



INTERTANKO



VShips



CONFITARMA
Confederazione Italiana Armatori



INTRODUCTION

The Marine Industry, while enjoying a period of relative prosperity, is nevertheless finding itself under an increasingly intense regulatory scrutiny. Substantial progress has been made across many fronts, with the reduction of marine pollution, maritime casualties and the attack upon sub-standard ships, yet there is a public demand for more. The quality of shipping has improved, yet expectations of still better governance remain unsatisfied.

There are significant changes taking place in the maritime world, not least on the regulatory front, where age-old concepts are being challenged by newer prescriptions. The freedom of the seas, once taken for granted, is clearly being eroded by a rise of regionalism, unilateralism and a type of power projection that sees powerful countries wishing to extend their defended borders into the deep oceans far from their shores, miles beyond the traditional limits. Technology enables maritime long range surveillance of merchant shipping, justified perhaps by the need for defence against terrorism, but challenging the intentions of those who drafted the UN Law of the Sea Convention.

There is a tectonic shift taking place in maritime technology, operational experience and the ownership of world shipping, moving inexorably to the east, the rise of Asian maritime power requiring shipping's institutions to change.

Perceptions remain important, and the general ignorance about the importance of shipping tends to marginalise the whole industry, keeping its many achievements invisible, while accentuating things that go wrong. There is a societal change, sometimes described as the "blame culture" which shows increasing intolerance of any form of accident, and any incident, in particular, which damages natural resources. This has manifested itself in demands for the criminalisation of those who have been involved in incidents, a course which increasingly commends itself to the public and politicians, but which threatens to produce other consequences.

So the maritime industry must take a more proactive role in demonstrating its importance to the world, its considerable achievements and the way in which it handles its responsibility to society. It needs a higher profile, emphasising the progress that is being made in tackling sub-standard ships, in meeting challenges of greater environmental responsibility, in developing better, more robust ships, satisfying the operational demands for shipping excellence and reducing the gaps between the very best shipping practitioners and those who still struggle with standards.

But none of these enhancements come cheaply, additional regulation invariably carries a price and somehow these improvements, while obviously desirable, have to be paid for. Thus, those who facilitate shipping investments must be made aware of the changes to their terms of reference and new financial criteria driven by the demand for improved ships. Meanwhile, those who use shipping have an obligation to pay their way, thus providing the incentives for excellence.

Human element issues, the need to move beyond mere compliance in our attitude to the environment, and how we are tackling the demands for far greater maritime security illustrate other important challenges, which require "blue skies thinking", innovation and commitment.

The industry has done a great deal, but there is still more to be accomplished, and a distinct need to tell the world about this essential but invisible industry. Mare Forum 2005, to be held in Rome in September takes the form of a "progress report", its now traditional high level conference bringing industry figures, regulators, users of shipping examining a range of the industry's "unfinished business".

Mare Forum 2005 offers ten distinct strands to this important and useful examination of progress and industrial performance:

The State of the art: What has been achieved? - What is still to do?

The market forecasts: Can we really forecast the markets?

Investments in liquid and dry bulk: Buy, Sell or Hold?

Who will pay for all this?: What are the real costs of regulation? The price of qualitative improvement - role of the banks and shippers

The erosion of the freedom of the seas: How can the Stars be Aligned?

The search for quality shipping: How the industry is delivering its targets for safety and high standards and what still needs to be done. The challenge of global terrorism: Can shipping ever be made safe against determined terrorists?

The demand for "greener" shipping: Tuning the technology to accord with society's expectations for more environmentally sustainable transport.

The all important human element: How can the industry recruit, train, educate and retain coming generations of high quality people?

The dash for short sea shipping: A major potential for growth to answer contemporary problems of congestion, pollution and logistics.

Improving the industry's image: How can we reveal the realities of an essential yet invisible global industry to politicians, press and public?

We look forward to welcoming you in Rome,

Michael Grey

Conference Chairman, Commentator Lloyd's List

Jannis Kostoulas

Managing Director, Mare Forum

MARE FORUM

THE OFFICIAL LANGUAGE OF THE CONFERENCE WILL BE ENGLISH. SIMULTANEOUS TRANSLATION IN ITALIAN WILL BE PROVIDED.

SUNDAY 11 SEPTEMBER 2005

- 18:00 REGISTRATION
- 19:00 **WELCOME RECEPTION** hosted by V.Ships



MONDAY 12 SEPTEMBER 2005

CONFERENCE
CHAIRMAN

- 08:00 COFFEE AND REGISTRATION
- 08:50 **OPENING**
MICHAEL GREY
Conference Chairman, Commentator, Lloyd's List

WELCOME

- 09:00 **NICOLA COCCIA**
President CONFITARMA
- 09:10 **UGO SALERNO**
CEO RINA

session 1: **Setting the Scene: What has been achieved - What has to be done?**

SESSION 1

Setting the Scene:

**What has been achieved -
What has to be done?**

KEY NOTE
SPEAKERS

- 09:20 **PIETRO LUNARDI**
Minister of Transport, Italy
- 09:30 **DR STEPHEN LADYMAN**
Minister for Transport, United Kingdom
- 09:40 **KARLA PEIJS**
Minister of Transport, The Netherlands
- 09:50 **CORRADO ANTONINI**
Chairman Fincatieri
- 10:00 **ROBERT D. SOMERVILLE**
Chairman and CEO American Bureau of Shipping
Chairman IACS
- 10:10 **GIUSEPPE BOTTIGLIERI**
President, Giuseppe Bottiglieri di Navigazione SpA
- 10:20 DISCUSSION
- 10:50 Break hosted by **CONFITARMA**



CONFITARMA
Confederazione Italiana Armatori

session 2: The erosion of the freedom of the seas. How can the Stars be Aligned?

SESSION 2

The erosion of the freedom of the seas. How can the Stars be Aligned?

The emergence of Europe as a distinctive element in maritime policy

Securing the maritime borders of a continental power

The growth of Asia as a regional maritime power

Open Registries in a changing world

Global integration of transport, trade and production

SESSION CHAIRMAN

SPEAKERS

DISCUSSION PANELISTS

11:10

IGOR PONOMAREV

Permanent Representative of the Russian Federation to the IMO

The emergence of Europe as a distinctive element in maritime policy

FOTIS KARAMITSOS Director Maritime Transport, European Commission

11:20

Securing the maritime borders of a continental power

REAR ADMIRAL THOMAS GILMOUR Assistant Commandant, US Coast Guard

11:30

Open Registries in a changing world

BILL GALLAGHER President, International Registries Inc.

11:40

Global integration of transport, trade and production

HANS PAYER Germanischer Lloyd

discussion/debate between speakers, panelists and audience participants on the following theme:

Can Regionalism co-exist with an international industry?

JORGEN HAMMER HANSEN Director General, Danish Maritime Authority

LILIANA FERNANDEZ P. Ambassador of Panama in the UK

PETER SWIFT Managing Director, INTERTANKO

HENRI DE RICHEMONT French Senator

CORIEN M. WORTMANN-KOOL Member of the European Parliament

12:50

Lunch hosted by **GERMANISHER LLOYD**



Germanischer Lloyd
OPERATING 24/7

session 3: The search for quality shipping

SESSION 3

The search for quality shipping

What responsibilities do owners have beyond making money for shareholders?

The search for quality or the iceberg syndrome

Class responsibility: the intolerable exposure of class to unlimited liability

Why do poor performing flag states continue to exist; Solutions

Flag States Competition. Quo Vadis?

Providing genuine quality incentives - Case studies

Benefit of Risk Management for Shipping companies; More than Compliance

Can Port and Flag States cooperate to improve quality?

Pirates, robbers and other villains – have we forgotten them?

SESSION CHAIRMAN

SPEAKERS

DISCUSSION PANELISTS

13:40

REAR ADMIRAL ROBERT C. NORTH (USCG RET)

President, Northstar Maritime

Why do poor performing flag states continue to exist - Solutions

BRIAN WADSWORTH Director, Logistics and Maritime Transport
Department for Transport UK

13:50

The search for quality or the iceberg syndrome

PHILIP EMBIRICOS Director, Embiricos Shipbrokers Limited

14:00

Flag States Competition. Quo Vadis?

HENRI DE RICHEMONT French Senator

14:10

Class responsibility - the intolerable exposure of class to unlimited liability

PHILIPPE BOISSON Director, Bureau Veritas

14:20

Benefit of Risk Management for Shipping companies - More than Compliance

HELGE HERMUNDSGÅRD Director, DNV Maritime Solutions

14:30

Be very frightened; a strategic analysis of risk

MATT DUNLOP General Manager Europe, ASP Shipmanagement

14:40

Pirates, robbers and other villains – have we forgotten them?

INEKE DEZENTJÉ HAMMING-BLUEMINK Member of the Parliament, The Netherlands

14:50

Discussion/debate between speakers, panelists and audience participants on the following theme:

Where are the "best investments" in the search for quality? Can Shipping ever be made safe against determined terrorists?

WILLEM DE RUITER Executive Director, EMSA

PAUL MARKIDES Director of Oil Companies International Marine Forum

NATHALIE SOISSON Transport Safety Group Coordinator, Total

DIMITRIS LYRAS Managing Director, Lyras Shipping

FRANCESCO SICCARDI Senior Partner, Law Firm Siccardi, Breganti & Co.

CAPTAIN WARWICK NORMAN CEO, RightShip

15:20

Break hosted by **BUREAU VERITAS**



BUREAU
VERITAS



session 4: The demand for greener shipping

SESSION 4

The demand for greener shipping

Designing for environmental friendliness - The responsibility of ship owners and builders

Challenges on atmospheric emissions; Greenhouse Gases next?

EMSA perspectives and Greener Shipping
Challenges in ballast handling; Will the IMO effort be effective?

Constructing green ships

Operating green ships

SESSION
CHAIRMAN

SPEAKERS

15:40

MARIO DOGLIANI

Head of Corporate Affairs and Communication, RINA

Designing for environmental friendliness - The responsibility of ship owners and builders

BOB SMART Head of External Affairs, Lloyd's Register

15:50

Challenges on atmospheric emissions - Greenhouse Gases next?

DANIEL PARO Senior Vice-President, Technology, Wartsila Corporation

16:00

EMSA perspectives and Greener Shipping

WILLEM DE RUITER Executive Director, EMSA

16:10

Constructing green ships

MICHELE SFERRAZZA Director R&D Rodriquez Cantieri Navali

16:20

Operating Green Ships

FRANCO PORCELLACCHIA Technical Director, COSTA Crociere

16:30

Discussion/debate between speakers and audience participants on the following theme:

Should shipping be proactive on green issues?

session 5: The all-important human element

SESSION 5

The all-important human element

Manning - is there a crises? The BIMCO/ISF 2005 manpower analysis summarised

What have the STCW 95 amendments achieved?

The impact of criminalisation

From the shop floor - views of a shipmaster. Would I do it again?

Industry's leaders: Do we really need university diplomas or do we need real practical people & entrepreneurs?

SESSION
CHAIRMAN

SPEAKERS

17:00

RAJAI SH BAJPAEE

President of the International Ship Managers' Association and President, The Eurasia Group of Companies

Manning - is there a crises?

The BIMCO/ISF 2005 manpower analysis summarised

NIELS BJØRN MORTENSEN Senior Manager, BIMCO

17:10

What have the STCW 95 amendments achieved?

CORIEN M. WORTMANN-KOOL Member of the European Parliament

17:20

The impact of criminalisation

ROBERTO GIORGI President V.Ships

17:30

Industry's leaders: Do we really need university diplomas or do we need real practical people & entrepreneurs?

UMBERTO D'AMATO CEO, Perseveranza SPA, Italy

17:40

Discussion/debate between speakers, panelists and audience participants on the following theme:

Is shipping a career for intelligent people?

18:20

End first day

19:00

RECEPTION HOSTED BY INTERNATIONAL REGISTRIES, INC.



20:00

DINNER HOSTED BY RINA



TUESDAY 13 SEPTEMBER 2005

session 6: **The dash for short sea shipping - the labours of Sisyphus**

SESSION 6

The dash for short sea shipping - the labours of Sisyphus

A recent experience of a major order:
A comparison: road vs. short sea shipping transport.

Short Sea Shipping: Towards a Great Fiasco?

Short sea port friendliness

SESSION CHAIRMAN

SPEAKERS

DISCUSSION PANELISTS

09:00

DICK VAN DEN BROEK HUMPHREIJ

Chairman European Shippers' Council

A recent experience of a major order: A comparison: road vs. short sea shipping transport.

FILIP BECKERS Transport Procurement Manager Mastesfoods

09:10

Short Sea Shipping: Towards a Great Fiasco?

HARILAOS PSARAFITIS Professor, National Technical University of Athens and Former CEO, Piraeus Port Authority

09:20

Short sea port friendliness

GIULIANO GALLANTI Chairman, European Sea Ports Organisation (ESPO)

09:30

Discussion/debate between speakers, panelists and audience participants on the following theme:

Is Short Sea Shipping a pipe dream?

PROF. NIKO WIJNOLST Chairman, Dutch Maritime Network

HENRI DE RICHEMONT French Senator

NIKOS VARVATES Chairman, Naftotrade Shipping and Commercial SA and Chairman of the Union of Short Sea Operators in Greece

EUGENIO DE PAOLIS Sworn Shipbroker Special Role, Bulk Mare SRL

10:10

Break hosted by **LLOYD'S LIST**

Lloyd's List
Founded 1734

session 7: **The Shipping Markets - Quo Vadis?**

SESSION 7

The Shipping Markets - Quo Vadis?

Liquid Bulk Forecasts

Dry Bulk Forecasts

The Tanker Owners' Perspective

Challenges for Bankers & Investors: The end of paradise?

SESSION CHAIRMAN

SPEAKERS

DISCUSSION PANELISTS

10:30

GIUSEPPE BOTTIGLIERI

President Giuseppe Bottiglieri di Navigazione SpA

Liquid and dry bulk Forecasts

MARTIN STOPFORD Board Member Clarksons

10:50

The Tanker Owners' Perspective

ANTONIO ZACCHELLO Motia Venice

11:00

Challenges for Bankers & Investors: The end of paradise?

BOTE DE VRIES Head of Investment Management and agent of Navigation Finance Corporation and Deucalion Aviation Funds

11:10

Discussion/debate between speakers, panelists and audience participants on the following theme:

Can we really forecast the market?

PATRICK DECAVELE

Managing Director Brostrom and Chairman French Shipowners' Association

ERIC ANDRE

President, Suisse-Atlantique

12:10

Lunch

session 8: Investments in Liquid and Dry Bulk

SESSION 8

Investments in liquid and dry bulk

What Shipping Investors must know about shipping
 What ROCE should you expect from a listed shipping company?
 Has the market changed for ever - will they pay more than NAV for shipping stock?
 Are there shipping companies big enough to be taken seriously on the stock markets?
 Is there a growing appetite for listed shipping companies, and what do investors actually hunger for?
 Consolidation vs. diversification
 Is there ever any correlation between opening of equity windows and the shipping cycle?;
 What opens equity windows?
 What type of companies qualify for capital market related transactions?;
 Advantages and disadvantages of being public
 Attractiveness of debt related capital market products and how they benefit shipowners;
 The role of private equity today and the current increase of private equity funds;

SESSION CHAIRMAN

SPEAKERS

13:30

13:40

13:50

14:00

DISCUSSION PANELISTS

14:40

GIUSEPPE BOTTIGLIERI

President Giuseppe Bottiglieri di Navigazione SpA

TOBIAS KÖNIG Managing Partner, König & Cie. GmbH & Co.KG

PAUL LEAND CEO and Managing Director, AMA Capital Partners LLC, USA

FABRIZIO VETTOSI, Head M&A Advisory Division, Efibanca SpA

Discussion/debate between speakers, panelists and audience participants on the following theme:

Buy, sell or hold?

NIKOS VARVATES Chairman, Naftotrade Shipping and Commercial SA and Chairman of the Union of Short Sea Operators in Greece

PAUL SLATER Chairman First International Corp

GUST BIESBROECK Deputy Director, Global Shipping Fortis Bank

INGMAR LOGES Director Vereins- und Westbank AG

TACO VAN DER MAST Member of the Managing Board NIB CAPITAL BANK

CHARLOTTE CROSSWELL Head NASDAQ International

ANTHONY ZOLOTAS Managing Director Eurofin

Break hosted by **DNV**



MANAGING RISK **DNV**

session 9: Who will pay for all this? The price of qualitative improvement - role of the Banks and Shippers.

SESSION 9

Who will pay for all this? The price of qualitative improvement - role of the Banks and Shippers.

Would more public finance, from the state or from public markets, make the shipping business more transparent, safer and cleaner? - Benefits of Listing in the US and NASDAQ support

Banks responsibility and quality shipping: They are linked

The Role of Shippers vs. Quality Shipping

SESSION CHAIRMAN

SPEAKERS

15:00

15:10

15:20

15:30

DISCUSSION PANELISTS

16:10

JOHN GUY

Partner, Merlin Group

Would more public finance, from the state or from public markets, make the shipping business more transparent, safer and cleaner? - Benefits of Listing in the US and NASDAQ support

CHARLOTTE CROSSWELL Head NASDAQ International

Banks responsibility and quality shipping: They are linked

GUST BIESBROECK Deputy Director, Global Shipping Fortis Bank

The Role of Shippers vs. Quality Shipping

DICK VAN DEN BROEK HUMPHREIJ Chairman European Shippers' Council

Discussion/debate between speakers, panelists and audience participants on the following theme:

What are the real costs of regulation? Shippers & Banks, responsibility and quality shipping - are they really linked?

FOTIS KARAMITSOS Director Maritime Transport, European Commission

REAR ADMIRAL THOMAS GILMOUR Assistant Commandant, US Coast Guard

BRIAN WADSWORTH Director, Logistics and Maritime Transport Department for Transport UK

TACO VAN DER MAST Member of the Managing Board and Managing Director NIB CAPITAL BANK

TOBIAS KÖNIG Managing Partner, König & Cie. GmbH & Co.KG

FILIP BECKERS Transport Procurement Manager Matesfoods

FRANCESCO FUSELLI Banchemo Costa

ANTHONY ZOLOTAS Managing Director Eurofin

INGMAR LOGES Director Vereins- und Westbank AG

Break hosted by **FORTIS BANK**



Bank partners: www.fortis.com

SESSION 10

Interactivity on the industry's image

A debate on improving perception and reality- How can we reveal the realities of an essential yet invisible global industry to politicians, press and public?

SESSION
CHAIRMAN

16:30

JULIAN BRAY

Editor in chief, Lloyd's List

A debate on improving perception and reality- How can we reveal the realities of an essential yet invisible global industry to politicians, press and public?

"...Captains, owners, charterers of floating dustbins, classification companies, insurers of such ships, companies managing flags of convenience must be prosecuted..."

Jacques Chirac

DISCUSSION
PANELISTS

17:30

REAR ADMIRAL THOMAS GILMOUR Assistant Commandant for Marine Safety, Security and Environmental Protection US Coast Guard

STEFANO ROSINA Managing Director Premuda Tankers SpA

INEKE DEZENTJÉ HAMMING-BLUEMINK Member of the Parliament, The Netherlands

FOTIS KARAMITSOS Director Maritime Transport, European Commission

PAUL SLATER Chairman First International Corp

CLAY MAITLAND Managing Partner, International Registries, Inc.

BRUNO DARDANI, Journalist, Sole 24 Ore

DIMITRIS LYRAS Managing Director, Lyras Shipping

SYNTHESIS:

RECOMMENDATIONS FOR INDUSTRY AND GOVERNMENTS

MICHAEL GREY

Conference Chairman, Commentator, Lloyds List

18:00 - 19:00

Farewell Reception

MARE FORUM 2005

Welcome Reception

INTERTANKO Seminar

hosted by **ULYSSES SYSTEMS**



CONFERENCE VENUE

Rome Cavalieri Hilton

Via Alberto Cadlolo 101 - 00136 Rome - Italy

Telephone: +39 06 35 09 20 00 - Guest Fax: +39 06 35 09 21 34

The Rome Cavalieri Hilton is situated in a 15-acre private park near the Vatican, with panoramic views over the historic centre of Rome. It's a 5-star deluxe hotel in a unique resort within the city, featuring 370 guest rooms all with balconies, including 25 suites and 105 Executive rooms, and the state-of-the-art Grand Spa. A highly prized private art collection is displayed throughout the hotel. The six food and beverage outlets include the famous Michelin two-star-rated La Pergola restaurant.



INFORMATION

For further information on the conference please contact:

Mare Forum

Beurs – World Trade Center

P.O. Box 30027

3001 DA Rotterdam

The Netherlands

T: +31 10 281 0655

F: +31 10 270 9870

E: info@mareforum.com

I: www.mareforum.com

To book your accommodation at the conference venue:

Please go to the last page, fill in, print and fax the hotel registration form directly to Cavalieri hotel.

Other Hotels:

Should you prefer another hotel, please find some alternative and nearby proposals below. The hotels need to be contacted directly on the numbers listed:

Exedra Boscolo Hotel
(5 star – 15/20 minutes)
Piazza della Repubblica
(240 rooms)
Tel. +39 06 4893 8001
Fax. +39 06 4893 8000
e-mail viola.muller@hotelsroma.boscolo.com

Grand Hotel Tiberio (4 star - 5 min. by taxi)
Via Lattanzio 51
(91 rooms)
Tel. +39 06 399 629
Fax. +39 06 3973 5202
e-mail info@ghtiberio.com

Hotel Excelsior (5 star – 15 minutes)
Via Vittorio Veneto 125
(287 rooms, 32 suites)
Tel. +39 06 470 81
Fax. +39 06 482 6205
e-mail excelsior@westin.com

The Duke Hotel (4 star – 15 min. by taxi)
Via Archimede 69
(64 rooms, 14 suites)
Tel. +39 06 367 221
Fax. +39 06 367 22 706
e-mail reservations@thedukehotel.com

St. Regis Hotel (5 star – 15 minutes)
Via V. Emanuele Orlando 3
(141 rooms, 20 suites)
Tel. +39 06 470 91
Fax. +39 06 474 7307
e-mail stregisgrandrome@stregis.com

Hotel Cicerone (4 star – 10 min. by taxi)
Via Cicerone 55/B
(292 rooms, 10 suites)
Tel. +39 06 3576
Fax. +39 06 6880 1383
e-mail reservation@ciceronehotel.com

Hotel Majestic (5 star – 15 minutes)
Via Vittorio Veneto 50
(83 rooms, 15 suites)
Tel. +39 06 421 441
Fax. +39 06 488 0984
e-mail hotel.majestic@flashnet.it

Moevenpick Hotel Central Park
(4 star – 10 min. by taxi)
Via Moscati 7 (162 rooms)
Tel. +39 06 355 741
Fax. +39 06 301 7944
e-mail
FO@moevenpick-centralpark.it

Hotel Eden
(5 star – 15 minutes)
Via Ludovisi 49 (108 rooms, 13 suites)
Tel. +39 06 478 121
Fax. +39 06 482 1584
e-mail reservations@hotel-eden.it

Hotel Jolly Leonardo da Vinci
(4 star – 10 min. by taxi)
Via dei Gracchi 324 (256 rooms)
Tel. +39 06 328 481
Fax. +39 06 361 0138
e-mail rl_reservation@jollyhotels.it

Hotel Bernini Bristol (5 star – 15 minutes)
Piazza Barberini 23 (112 rooms, 15 suites)
Tel. +39 06 488 3051
Fax. +39 06 482 4266
e-mail bbsina@tin.it

Class Hotel (3 star – 5 min. by taxi)
Via Alfredo Fusco 118 (54 rooms)
Tel. +39 06 3540 4111
Fax. +39 06 3542 0322
e-mail pren.roma@classhotel.com

Hotel Aldrovandi Palace (5 star – 15 minutes)
Via Ulisse Aldrovandi 15
(122 rooms, 13 suites)
Tel. +39 06 322 3993
Fax. +39 06 322 1435
e-mail hotel@aldrovandi.com

Park Hotel dei Massimi
(4 star - 5 min. by taxi)
Largo V. Ambrosio 9 (85 rooms)
Tel. +39 06 3534 7200
Fax. +39 06 3545 2855
e-mail info@massimiparkhotel.it

Hotel De Russie (5 star – 15 minutes)
Via del Babuino 9
(94 rooms)
Tel. +39 06 3288 81
Fax. +39 06 3288 8888
e-mail reservations@hotelderussie.it

Hotel Clodio (3 star - 5 min. by taxi)
Via di Santa Lucia 10
(115 rooms)
Tel. +39 06 372 1122
Fax. +39 06 373 50745
e-mail clodio@venere.it

GENERAL INFORMATION

DATE & LOCATION

September, Monday 12 & Tuesday 13, 2005

Rome Cavalieri Hilton

Via Alberto Cadlolo 101

00136 Rome - Italy

Telephone: +39 06 35 09 20 00 - Guest Fax: +39 06 35 09 21 34

LANGUAGE

The official language of the conference will be English. Simultaneous translation in Italian will be provided.

REGISTRATION

All participants who wish to attend the conference must be registered. Please note that formal registration and confirmation thereof only takes place after the registration fee has been received and recorded on our accounts. Participants are requested to return one registration form per participant to MARE FORUM by fax, or by mail, at the fax number or address listed below. Please keep a copy of the form, and your payment, for your records.

CONFIRMATION

After receipt of your registration form you will be sent a confirmation by e-mail, with extra details concerning the programme of the conference. An invoice marked "Paid in Full" will be sent to your mailing address after receipt of the payment.

Please note that your registration is a Person - Restricted Pass, which means that only the registered participant will be admitted for any of the activities of the conference. A Person Restricted Pass for conference participation may not be shared by more than one person.

Should you be unable to attend the conference, a substitute participant is always welcome at no extra charge if he / she carries a letter of authorisation from the original participant and if the conference office has been notified of the name of the substitute participant before the conference date.

REGISTRATION FEE

Registrations received:

before July 1st 2005: Euro 952,- (800,- + 19% VAT)

Registrations received:

after July 1st 2005: Euro 1190,- (1000,- + 19% VAT)

The conference fee includes: conference attendance and documentation, refreshments, lunches, receptions and dinner during scheduled breaks in the conference programme. Please refer to the website or the conference programme for dates, times and locations.

PAYMENT PROCEDURE

Payment for the conference can only be made in EUROS by CREDIT CARD PAYMENTS (MasterCard, American Express or Visa). Please fill in appropriate sections on the Conference Registration Form should you wish to attend.

Payment for hotel accommodations must be made directly to the hotel in Norwegian Kroner as noted on the Hotel Registration Form.

CANCELLATIONS

In case you are unable to attend the conference for any reason at all, no refunds will be made by Mare Forum. Mare Forum only offers the opportunity to send in a substitute participant at no extra charge if he/she carries a letter of authorisation from the original delegate. The conference office must be notified of the name of the substitute participant before the conference takes place.

INSURANCE

The conference organisation cannot accept any liability for personal injuries or for the loss of and/or damage to personal belongings of the participants, either during or as a result of the conference. Please check the validity of your personal insurance.

MARE FORUM

Mare Forum, organisers of the influential Mare Forum conferences, specialises in conference management, project development and policy marketing.

Mare Forum's goal as a professional conference organisation is to bring together policy makers and chief executives of industry in a decisive dialogue and debate, where business strategy and policy-making for today and tomorrow's issues can be realised with optimal results.

Mare Forum has frequently created groundbreaking and progressive concepts, developing them into conferences on an international level, and drawing worldwide attention.

The international conferences of Mare Forum have attracted the active participation of governmental officers, policy makers and businessmen, and have resulted in the creation of new policy, effective networks and fresh perspectives of the future.

Mare Forum collaborates with a large scope of international organisations, and in the process of expanding its research and promoting new projects, maintains an active network of forward-thinking, high-level individuals in a range of sectors.

Contact information:

MARE FORUM B.V.

Beurs - World Trade Center

P.O. Box 30027

3001 DA Rotterdam

The Netherlands

Tel.: +31.10.281.0655

Fax: +31.10.270.9870

E-mail: info@mareforum.com

Visit our website at www.mareforum.com

CONFERENCE REGISTRATION FORM

MARE FORUM 2005

SHIPPING IN A RESPONSIBLE SOCIETY
QUO VADIS?

ROME CAVALIERI HOTEL
12 & 13 SEPTEMBER 2005

Please read Mare Forum's conditions and cancellations policies carefully before registering.

To register for the conference, please complete this form in **PRINTED CAPITALS** and return it to Mare Forum by **fax: +31 10 270 98 70**

Only one delegate should register with this form. Extra copies can be obtained from the conference office, or copies of this form may be used.

For further questions contact Mare Forum on
T: +31 10 281 06 55
E: info@mareforum.com
ruth@mareforum.com

Delegate's name (Mr./Ms./Mrs.) Circle one

Last Name

First Name

Company

Job Title

Mailing Address

Postal Code

City

Country

Telephone

Fax

E-mail

• Conference Fee

Person-restricted Pass:

€ 1.190,- (€1000,- + 19% VAT)

(The conference fee includes attendance and documentation, refreshments, luncheons, receptions and dinners during scheduled breaks in the conference program)

• Payment Method

Credit Card (please check credit card and provide necessary information)

American Express

Master Card

VISA

Cardnumber: _____

Expiration Date: _____

Safety Code:

(last 3 numbers on back of card)

Cardholder's name: _____

Date: _____

Cardholder's address: _____

Signature: _____

CONDITIONS

All participants who wish to attend the conference must be registered. Your registration is Person - Restricted, which means that only the registered participant will be admitted for any of the activities of the conference.

Upon receipt of the registration form you will receive a confirmation via e-mail which will make your registration definite. A formal letter of confirmation and an invoice will be sent to you by post after receipt of the conference fee.

CANCELLATIONS

In case you are unable to attend the conference for any reason at all, no refunds will be made by Mare Forum. Mare Forum only offers the opportunity to send in a substitute participant at no extra charge. The conference office must be notified of the name of the substitute participant before the conference takes place.

INSURANCE

The conference organisation cannot accept any liability for personal injuries or for the loss of and/or damage to personal belongings of the participants, either during or as a result of the conference. Please check the validity of your personal insurance.

I agree with Mare Forum's conditions,

Date: _____

Signature: _____

HOTEL REGISTRATION FORM

MARE FORUM 2005
Shipping in a Responsible Society
September 12-13, 2005
Rome Cavalieri Hilton

Hotel Contact Information:

Rome Cavalieri Hilton

Via A. Cadlolo 101, 00136 Rome

Group Reservations Department:

Fax: 0039 06 3509 2134

Tel: 0039 06 3509 2009

e-mail: events.rome@hilton.com

Please ensure that the Hotel Registration Form is FAXED directly to the Hotel, and not to Mare Forum's office. It is very important you reserve a room before July 31st. After this date rooms will be offered upon availability and room rate.

FAMILY NAME: _____

FIRST NAME (S): _____

CITY: _____ COUNTRY: _____

TELEPHONE: _____ TELEFAX: _____

E-MAIL: _____

MARE FORUM has made a block booking of rooms at the Rome Cavalieri Hilton and has negotiated special rates. Delegates wishing to make a reservation should contact the Hotel directly and refer to their participation in "Mare Forum 2005".

HOTEL RATES	DELUXE DOUBLE ROOM FOR SINGLE USE	<input type="checkbox"/>	€ 240,00
	DELUXE DOUBLE ROOM Continental Breakfast included.	<input type="checkbox"/>	€ 280,00
	EXECUTIVE DOUBLE ROOM FOR SINGLE USE	<input type="checkbox"/>	€ 340,00
	EXECUTIVE DOUBLE ROOM Access to the private Clubroom included.	<input type="checkbox"/>	€ 380,00

All above prices are per room per night and include 10% VAT.

- Cancellations and/or changes should be made in writing exclusively to the Rome Cavalieri Hilton.
- For any cancellation made on or after the 8th day prior the arrival date or in case of no-show, the Hotel will charge the entire stay at the contracted rates.
- Check-in time: 2.00 p.m.; Check-out time: 12.00 p.m.
- All expenses will be settled directly by the Client upon departure.
- Accommodation will be guaranteed only if reservation requests are accompanied by credit card details or copy of bank transfer.

NUMBER OF ROOMS : _____ NUMBER OF PERSONS PER ROOM: _____

ARRIVAL DATE: _____ DEPARTURE DATE: _____ TOTAL NIGHTS: _____

I authorise the Rome Cavalieri Hilton to charge my credit card with the amount indicated above as advance payment for a one-night stay. I understand that this charge is non-refundable.

CREDIT CARD TYPE: _____ NUMBER: _____

CARDHOLDER: _____ EXP. DATE: _____

SIGNATURE: _____ DATE: _____

OUR BANK DETAILS: For payments by cheque or wire transfer, please refer to our Bank's details:

Banca di Roma - Via Alberto Cadlolo 101 - 00136 Rome - Italy
Beneficiary Hilton Italiana Srl

ABI 03002
CAB 03243
Account nr. 1/32

Swift code or codice bic: BROMITR1043
IBAN: IT28U030020324300000000132
Codice cin: U