



RINA

TURNING THE CRISIS INTO OPPORTUNITIE

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A lighthouse in the turmoil



- We look at the present shipbuilding situation in Turkey as from an observatory
- Crisis cannot be controlled but its negative impact can be MITIGATED
- Turkish Maritime Industry enjoyed a constant growth in business and structure in the past 4-5 golden years



Biggest shipbuilding country in EUROPE

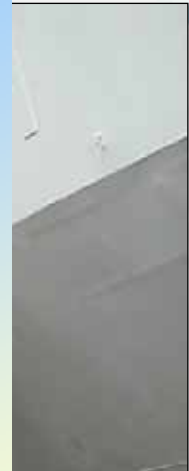
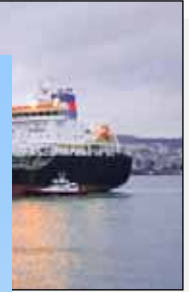
Vessel types:

- Small tankers and chemical tankers
- General Cargo
- Container ships
- Small and medium size vessels
- Coastal ships



Turkish Shipyards: a good choice for EU

- Good quality at reasonable costs
- Local content of shipbuilding equipment
- Ability and availability to provide tailor made ships
- 2/3 hours flight from any place in EU
- Cordiality of people
- Good fish at Bosphorus !





RINA marine

Turkish Shipyards: a good choice for EU

- Quality Wise
- Cost wise
- Lovely and pleasant place to live in !





Substantial room for improvement

- Widen the shipbuilding production now limited to small & medium size ships, coastal vessels and standard ships
- Modernize the construction methods
- Decrease the accidents occurrence
- Meet the delivery deadline avoiding any delay
- Strengthen the country financial situation and make the bank guarantees achievement easier



RINA marine

Taking advantage from the crisis

- Restructuring the building process
- Improving the operators' expertise
- Diversifying the production with specialized ships
(supply and navy vessels, pax ships)
- Improving safety on workplaces
- Keeping on with development sustained by solid
economical basis



People are the most important asset

- Investing on “Maintenance & Improvement”
- Focus on training on specialized matters such as weldings, NDT and coatings



Basis for a good construction process



SINCE 1861 WORKING WITH LEADERS

TOGETHER FOR EXCELLENCE