

**Pointers for BpkEdy Putra Irawady
Deputy Coordinating Economic Minister
5th Maritime Indonesia 2013 - Event**

Jakarta, March 6, 2013

Greetings:

Mr. Jannis Kostoulas –Managing Director Mare Forum

Ibu Carmelita Hartoto – INSA Chairperson

All distinguish Guess Speakers

All the panelist

All Participants from overseas and from Indonesia

Pointers:

- 1. Indonesia is an emerging market for shipping, with lots of opportunity.** Indonesia Maritime still presents good opportunities. Sea transportation serving the needs of those in the mining (especially coal transportation) and oil and gas industry has remained relatively strong. In the oil and gas sector the government has released a number of new oil and gas blocks, mostly offshore and this will increase the needs of supporting vessels. Most secondary cities throughout Indonesia has also seen **tremendous growth** in the last few years and with the increased buying power, volume of cargo and people to be transported inter island will also increase significantly.
- 2. Investment opportunity in Shipping market.** With Government's plan by setting up the basic platforms required to empower national shipping companies to fulfill this need.

The most important of this is the financial support from banks and other financial institutions. In 2005 when cabotage program was announced, **not more than a handful** of banks and financial institutions would finance vessels. INSA through working hand in hand with Bank Indonesia (Indonesian Central Bank) held a series of seminars to explain the shipping business as well as the financing risks involved and methods of mitigation, the results have been a fantastic success. At the present moment a lot of Indonesia's **bank** do vessel financing and from the Bank Indonesia's data the loan given out to the shipping sector has seen **an annual growth of more than 70%**.

3. Development of infrastructure in Indonesia support shipping activities.

4. 5th Maritime Indonesia hosted by Mare Forum and INSA is to promote Shipping industry especially in Indonesia. This is yearly event to consolidate all stake holder in Shipping and to promote Indonesia Shipping Industries.

5. Future maritime developments in Indonesia – what is the Challenge?

6. Opening the Forum Discussion

Thank you